# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.

**Date of Report: August 01, 2007** (Date of earliest event reported)

## Natural Health Trends Corp.

(Exact name of registrant as specified in its charter)

TX 0-26272 59-2705336
(State or other jurisdiction of incorporation) Number) (IRS Employer Identification Number)

2050 Diplomat Drive 75234

(972) 241-4080

(Zip Code)

(Registrant's telephone number, including area code)

## Not Applicable

(Former Name or Former Address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425) ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-
2(b))  ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-
4(c))

## Item 2.02. Results of Operations and Financial Condition

On August 1, 2007, Natural Health Trends Corp. issued an earnings release announcing its results for the quarter ended June 30, 2007. The press release is attached hereto as exhibit 99.1.

#### Item 9.01. Financial Statements and Exhibits

(Address of principal executive offices)

(a) Financial statements:

None

(b) Pro forma financial information:

None

(c) Shell company transactions:

None

(d) Exhibits

99.1 Press Release of Natural Health Trends Corp. dated August 01, 2007

## **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: August 01, 2007 NATURAL HEALTH TRENDS CORP.

By: /s/ Chris Sharng
Chris Sharng
President

## **Exhibit Index**

Exhibit No.

**Description** 

99.1

Press Release of Natural Health Trends Corp. dated August 01, 2007

## Natural Health Trends Corp. Announces Second Quarter and Six Months 2007 Results

DALLAS, TX -- 08/01/2007 -- Natural Health Trends Corp. (NASDAQ: BHIP) today announced its financial results for the quarter ended June 30, 2007.

Sales in the second quarter of 2007 were \$25.2 million, compared to \$36.3 million and \$21.5 million for the second quarter a year ago and the first quarter of 2007, respectively. Changes in the Hong Kong-based sales accounted for most of the decrease year-on-year and the increase over the preceding quarter.

As of June 30, 2007, the Company had 75,000 active distributors, compared to 114,000 and 82,000 active distributors at the end of the second quarter of 2006 and at the end of the first quarter of 2007, respectively. The Company considers a distributor "active" if they have placed at least one product order during the preceding year.

For the second quarter of 2007, the Company incurred a net loss of \$1.5 million, compared to a net loss of \$2.8 million a year ago in the comparable quarter, and a net loss of \$5.0 million in the prior quarter. Loss applicable to common stockholders for the second quarter of 2007 was \$0.37 per share, compared to a loss of \$0.34 per share a year ago in the comparable quarter, and a loss of \$0.61 per share in the prior quarter. For the second quarter of 2007, loss applicable to common stockholders included an aggregate deduction of \$1.6 million for the beneficial conversion feature and accumulated dividends on the Series A preferred stock issued May 4, 2007.

As of June 30, 2007, the Company's cash and cash equivalents totaled \$11.6 million, including \$2.0 million in China that may not be freely transferable to other countries because the Company's Chinese subsidiary is subject to a business license capitalization requirement.

Chris Sharng, the Company's President, said, "The Chinese regulatory environment continues to be challenging. Though we think more public relations investment should help cultivate a more positive atmosphere for us, our short-term sales prospect is difficult to forecast. On the other hand, a lot of progress was made over areas we have more control. Our management team implemented a commission enhancement program that is expected to start decreasing distributor commissions as a percentage of sales in the 3rd quarter, while enabling up-and-coming members to start earning commission checks much faster. Also in the quarter, we completed the bulk of our SG&A reduction programs, significantly lowering our overhead in Japan and Mexico. In May, we revitalized our product development programs by launching two new products called 'Ge-Gen<sup>TM</sup> Fit Factor<sup>TM</sup>' and 'Ge-Gen<sup>TM</sup> The Orange Pill<sup>TM</sup>' through a brand new global retail platform where independent distributors can customize their product packages as they so desire. All in all, we were able to achieve some accomplishments and we also acknowledge that much more needs to be done."

The Company will host a conference call at 11:30 a.m. EDT, August 2, 2007. Those who wish to participate in the conference call may telephone (800) 430-2053, or (973) 935-8769 for international callers, pass code 9080978, 15 minutes before 11:30 a.m. EDT. If you cannot participate in the call, but wish to hear it, you may login to Natural Health Trends Corp.'s homepage at www.naturalhealthtrendscorp.com and click on the conference call 1 1/2 hours after the completion of the call.

About Natural Health Trends Corp.

Natural Health Trends Corp. is an international direct-selling and e-commerce company operating through its subsidiaries in 15 countries throughout Asia, North America, Europe and Latin America. The Company markets premium quality personal care products under the NHT Global brand. Additional information can be found on the Company's website, and management encourages interested parties to register for updated corporate information via email on the Company's home page, www.naturalhealthtrendscorp.com.

Safe Harbor Statement under the Private Securities Litigation Reform Act of 1995 -- Forward-looking statements in this release do not constitute guarantees of future performance. Such forward-looking statements are subject to risks and uncertainties that could cause our actual results to differ materially from those anticipated. Such risks and uncertainties include the risks and uncertainties detailed in our Annual Report on Form 10-K for the fiscal year ended December 31, 2006 filed with the Securities and Exchange Commission. We assume no obligation to update any forward-looking information contained in this press release or with respect to the announcements described herein.

NATURAL HEALTH TRENDS CORP.

CONSOLIDATED BALANCE SHEETS (In Thousands, Except Share Data)

	2006 2007	
ACCETC	(Unaudited)	
ASSETS Current assets:		
Cash and cash equivalents	\$ 11,936 \$	11.558
Restricted cash	455 438	,
Certificates of deposit	1,277 540	0
Accounts receivable	462 82	8
Inventories, net	5,857 4,219	
Other current assets	2,639 1,93	4
T 1	22.626 10.55	1.7
Total current assets	22,626 19,51	
Property and equipment, net	2,944	1,956
Goodwill	14,145 14,145	
Intangible assets, net	3,400 3,000	0
Restricted cash	4,142 4,896	
Deferred tax assets	208 211	
Other assets	1,120 883	

# LIABILITIES AND STOCKHOLDERS' EQUITY

Total assets

\$ 48,585 \$ 44,608

Current liabilities: Accounts payable Income taxes payable Accrued distributor commissions Other accrued expenses Deferred revenue	\$	3,8 5,255 5,641	501 52 5,73 4,883	3,776
Other current liabilities		3,135	3,161	
Total current liabilities Commitments and contingencies Minority interest		21,588	20,716 22	
Stockholders' equity:				
Preferred stock, \$0.001 par value, 5,000,000 shares authorized; 1,76 shares designated Series A conver preferred stock, 1,759,307 shares and outstanding at June 30, 2007, aggregate liquidation value of \$3,	tible issue	ed at		
June 30, 2007		,-	574	
Common stock, \$0.001 par value, shares authorized, 8,199,933 and shares issued and outstanding at £ 31, 2006 and June 30, 2007	9,009	9,119	9	
Additional paid-in capital		70,042	-	<b>.</b> Q
Accumulated deficit		(44,128)		
Accumulated other comprehensive	ince		(32,20	0)
Foreign currency translation adju			,053	1,319
Total stockholders' equity		26,975	23,8	70
Total liabilities and stockholders' eq	uity	\$ 48	,585 \$	44,608

## NATURAL HEALTH TRENDS CORP. AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED) (In Thousands, Except Per Share Data)

Three M June	fonths En 30,	ded S June		hs Ended
2006	2007	2006	2007	
\$ 36	,321 \$ 2	5,181 \$	75,795	\$ 46,696

Net sales Cost of sales

\$ 36,321 \$ 25,181 \$ 75,795 \$ 46,69 8,531 5,970 16,773 11,667

Gross profit 27,790 19,211 59,022 35,029 % of net sales 76.5% 76.3% 77.9% 75.0%
Operating expenses: Distributor commissions 18,761 12,496 39,446 22,920 % of net sales 51.7% 49.6% 52.0% 49.1%
Selling, general and administrative expenses 12,183 8,419 23,738 18,829 Recovery of KGC receivable (314) (419) (314) (419)
Total operating expenses 30,630 20,496 62,870 41,330
Loss from operations (2,840) (1,285) (3,848) (6,301) Other income (expense), net 228 (22) 387 167
Loss before income taxes and minority interest (2,612) (1,307) (3,461) (6,134) Income tax provision (189) (153) (444) (363) Minority interest (14) - (44) (1)
Net loss (2,815) (1,460) (3,949) (6,498)
Beneficial conversion feature on preferred stock - (1,574) - (1,574) Preferred stock dividends - (33) - (33)
Net loss attributable to common stockholders \$ (2,815) \$ (3,067) \$ (3,949) \$ (8,105)
Loss per share - basic and diluted \$ (0.34) \$ (0.37) \$ (0.50) \$ (0.98)
Weighted-average number of shares outstanding 8,200 8,284 7,957 8,242

# Contact:

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