# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 8-K

### CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) February 19, 1998

# NATURAL HEALTH TRENDS CORP.

(Exact name of Registrant as specified in its charter)

Florida 0-25238 59-2705336 (State or other jurisdiction of (Commission File Number) (IRS Employer incorporation or organization) Identification No.)

2001 West Sample Road, Suite 318, Pompano Beach, Florida 33064 (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (954) 969-9771

n/a (Former name or former address, if changed since last report)

Item 5. Other Events.

The NASDAQ Stock Market, Inc. has requested that Natural Health Trends Corp. (the "Company") file this Current Report on Form 8-K, including unaudited Financial Statements set forth below.

The following consolidated statement of operations for the year ended December 31, 1997 and the consolidated balance sheet at December 31, 1997, are derived from the unaudited Financial Statements of the Company, which have been prepared on a basis consistent with the audited Financial Statements of the Company and, in the opinion of management, include all adjustments, consisting of normal recurring adjustments, necessary for a fair presentation of the Company's financial position and results of operations. However, the Financial Statements have not been audited by the Company's independent certified public accountants and the Company's audited Financial Statements may contain material differences. In addition, the Financial Statements set forth herein do not contain notes to the Financial Statements which would appear in the Company's audited Financial Statements.

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NATURAL HEALTH TRENDS CORP.

CONSOLIDATED BALANCE SHEET

# (UNAUDITED)

<CAPTION>
ASSETS

**CURRENT ASSETS:** 

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 Cash
 \$ 124,320

 Restricted cash
 250,000

 Accounts receivable
 1,988,432

 Inventories
 1,049,253

 Due from officers
 142,442

 Due from affiliate
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Prepaid expenses and other current assets 390,128 TOTAL CURRENT ASSETS 3,944,575

PROPERTY, PLANT AND EQUIPMENT
DEPOSITS AND OTHER ASSETS
3,355,178
6,966,397

TOTAL ASSETS: \$ 14,266,150

## LIABILITIES AND STOCKHOLDERS' EQUITY

**CURRENT LIABILITIES:** 

Accounts payable \$ 3,033,488 Accrued expenses 1,195,224 Revolving credit line 217,422

Accrued Expenses for Discontinued Operations

Current portion of long term debt

Deferred revenue

1,737,590

1,099,790

Current portion of accrued consulting contract

246,607

Other current liabilities 257,447

TOTAL CURRENT LIABILITIES 8,126,014

LONG-TERM DEBT 2,596,923 DEBENTURES PAYABLE 183,267

ACCRUED CONSULTING CONTRACT
ACCRUED EXPENSES DISCONTINUED OPERATIONS
113,524
9,552

COMMON STOCK SUBJECT TO PUT 380,000

STOCKHOLDERS' EQUITY:

Preferred stock, \$.001 par value, 1,500,000 shares authorized; 2,200 shares issued and outstanding 1,900,703

Common stock, \$.001 par value; 40,000,000 shares authorized;

30,325,435 shares issued and outstanding at December 31, 1997 30,290

Additional paid-in capital 11,890,648
Retained earnings (accumulated deficit) (10,571,021)
Common stock subject to put (380,000)
Prepaid stock compensation (13,750)

TOTAL STOCKHOLDERS' EQUITY 2,856,870

\$ 14,266,150

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NATURAL HEALTH TRENDS CORP.

## YEAR ENDED DECEMBER 31, 1997

(UNAUDITED)

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REVENUES \$ 6,968,926

COST OF SALES 2,746,904

GROSS PROFIT 4,222,023

SELLING, GENERAL AND ADMINISTRATIVE EXPENSES 7,411,642

NON-CASH IMPUTED COMPENSATION EXPENSE 400,000

LITIGATION SETTLEMENT 118,206

OPERATING INCOME (LOSS) (3,707,826)

OTHER INCOME (EXPENSE):

 Interest (net)
 (964,099)

 Other
 (103,000)

 Miscellaneous Revenue
 21,839

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INCOME (LOSS) FROM CONTINUING OPERATIONS

BEFORE INCOME TAX (4,753,086)

PROVISION FOR INCOME TAX ---

INCOME (LOSS) FROM CONTINUED OPERATIONS (4,753,086)

DISCONTINUED OPERATIONS:

Income (Loss) From Discontinued ----

Operations (1,993,174) (Loss) On Disposal (657,381)

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INCOME (LOSS) FROM DISCONTINUED OPERATIONS (2,650,555)

NET INCOME (LOSS) \$ (7,403,641)

INCOME (LOSS) PER COMMON SHARE:

Continued Operations (0.27)
Discontinued Operations (0.15)

NET INCOME (LOSS) PER COMMON SHARE (0.43)

WEIGHTED AVERAGE COMMON SHARES USED 17,370,585

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Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: February 19, 1998

NATURAL HEALTH TRENDS CORP. (Registrant)

By: \_\_\_\_\_

Neal R. Heller President